

ROSSI

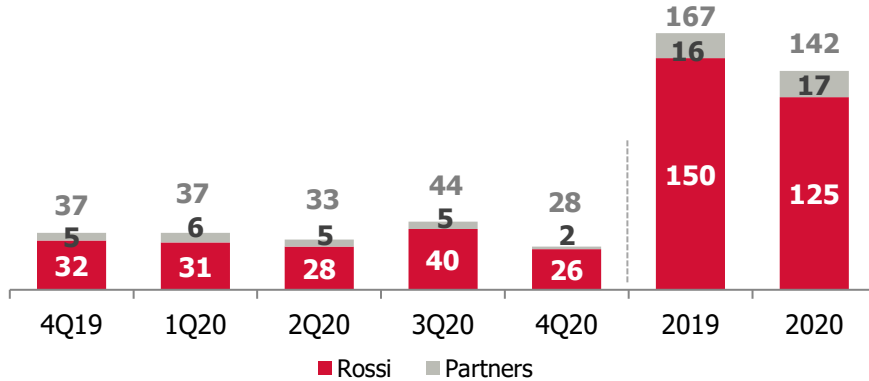
A photograph of a modern, multi-story apartment building at dusk. The building features a mix of dark grey and light grey panels. Many windows are illuminated from within, and some balconies have glass railings and are also lit. The sky is a deep blue with some light clouds. The building is the central focus of the image.

4Q20 and 2020 Results

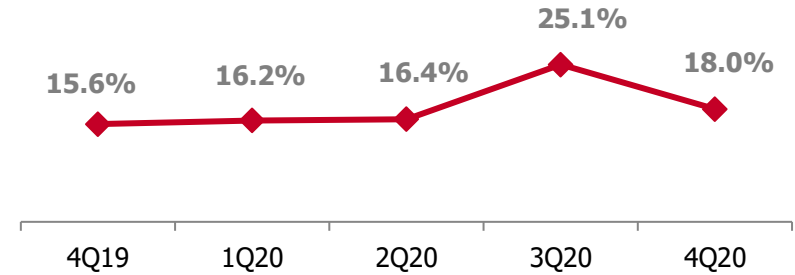
March 18, 2021

Operating Indicators

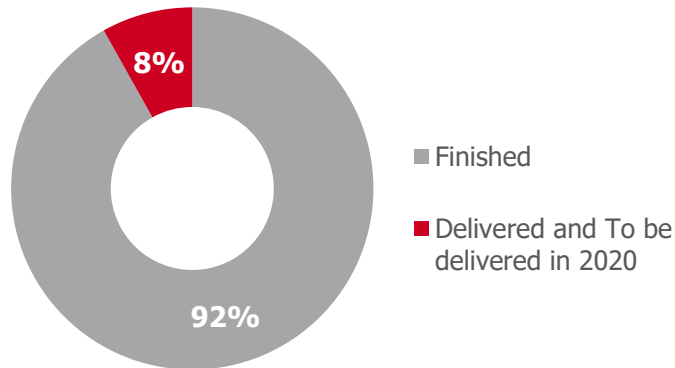
Gross Sales | R\$ MM



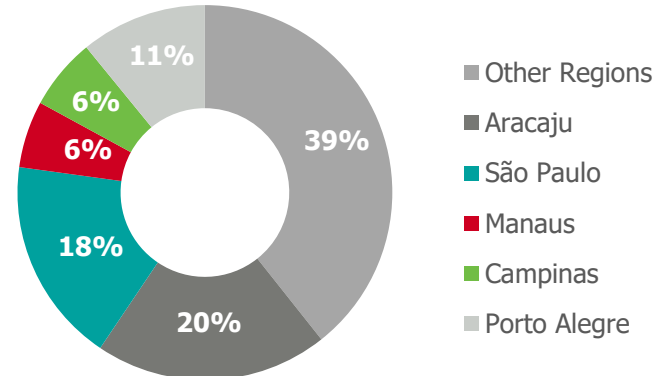
Quarterly SoS (% Rossi)



Gross Sales 4Q20 | Construction Stage¹

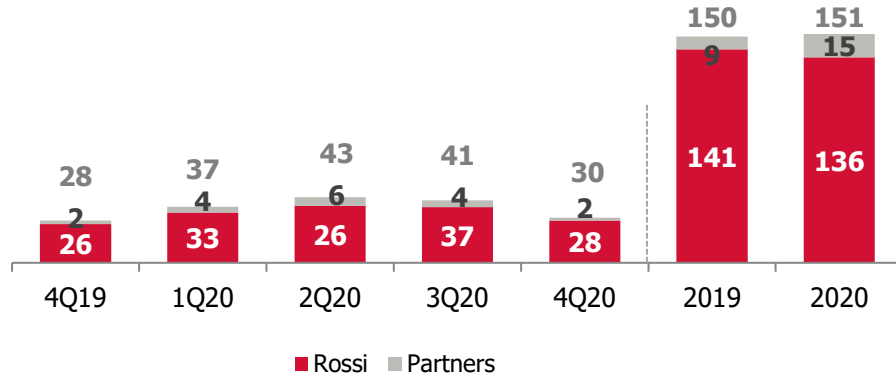


Gross Sales 4Q20 | Region¹



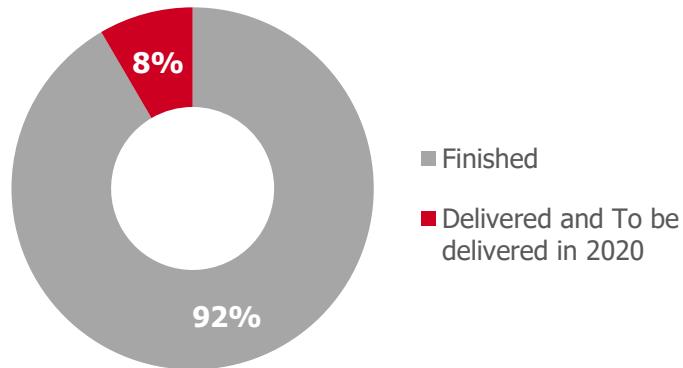
¹ Company's share

Cancellation | R\$ MM

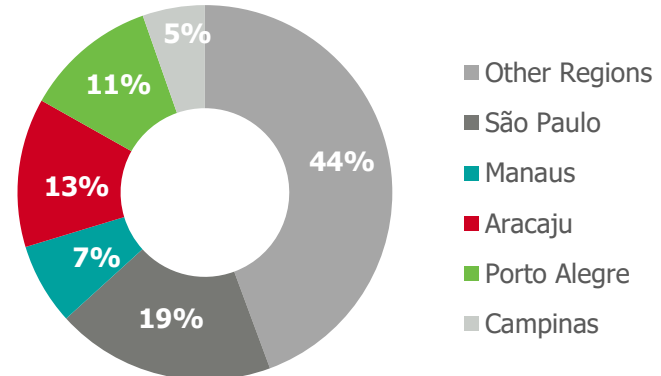


▪ **91%** of cancelled units in 2020 were already resold.

Cancellation 4Q20 | Construction Stage¹

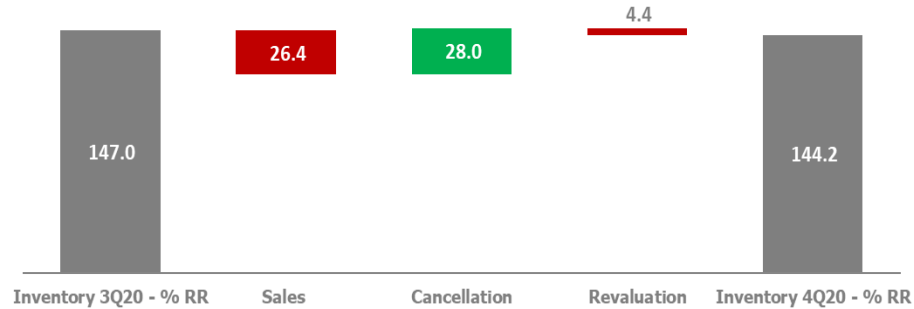


Cancellation 4Q20 | Region¹

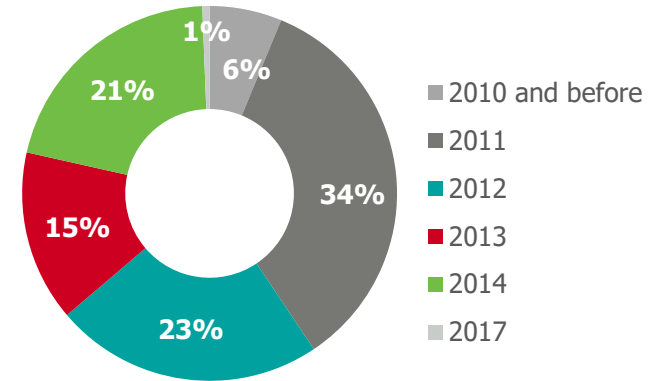


¹ Company's share

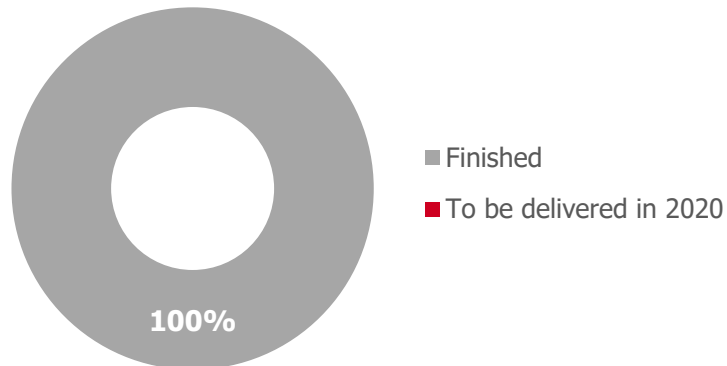
Inventory Evolution – 4Q20 x 3Q20 | R\$ MM



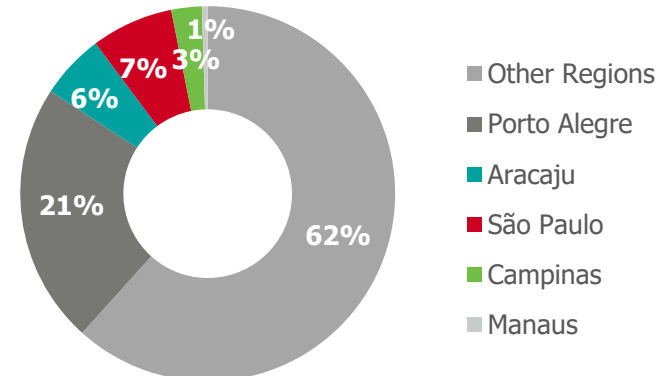
Inventory 4Q20 | Year of Launch¹



Inventory 4Q20 | Construction Stage¹

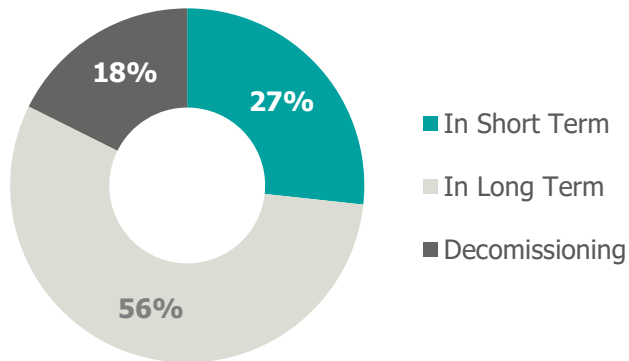


Inventory 4Q20 | Region¹



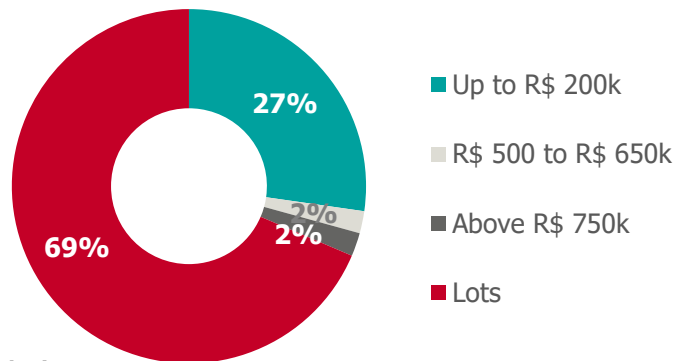
¹ Company's share

Landbank | Launches¹

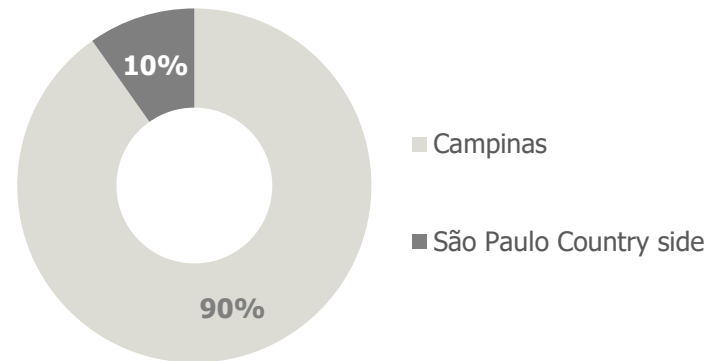


- Potential PSV | Allotments and Real Estate Development: R\$ 4.5 bi (% Rossi)
 - Launches possible in Short Term: R\$ 1.5 bi (% Rossi)
- Decomissioning: R\$ 1.0 bi (% Rossi)

Launches in Short Term | Segment¹



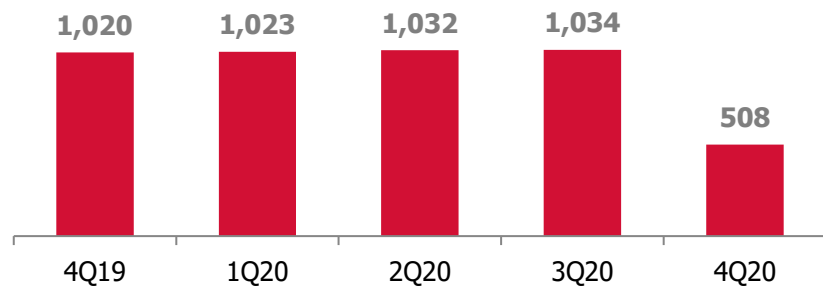
Launches in Short Term | Region¹



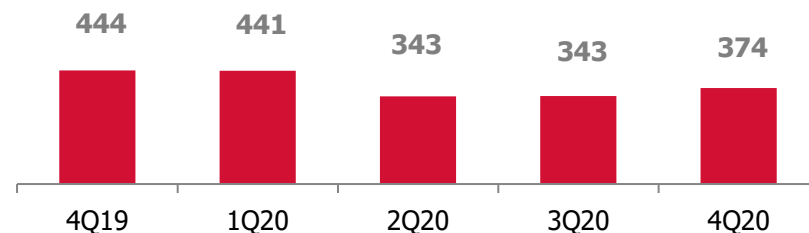
¹ Company's share

Debt Evolution - IFRS

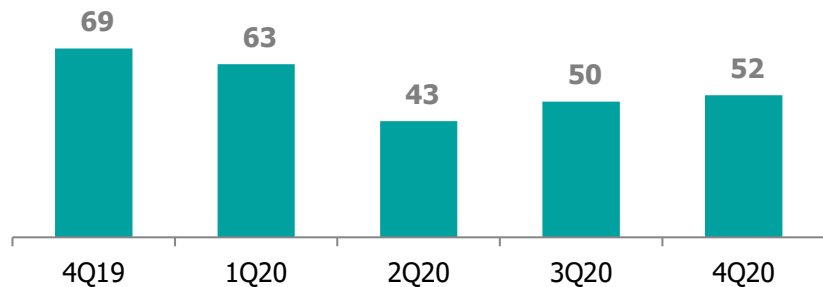
Corporate Debt | R\$ MM



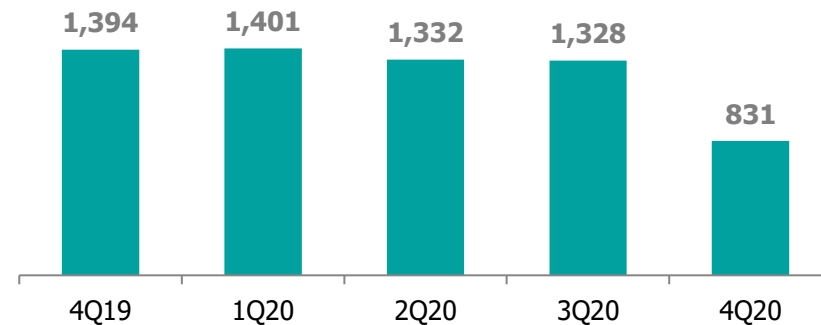
SFH Debt | R\$ MM



Cash and Equivalents | R\$ MM



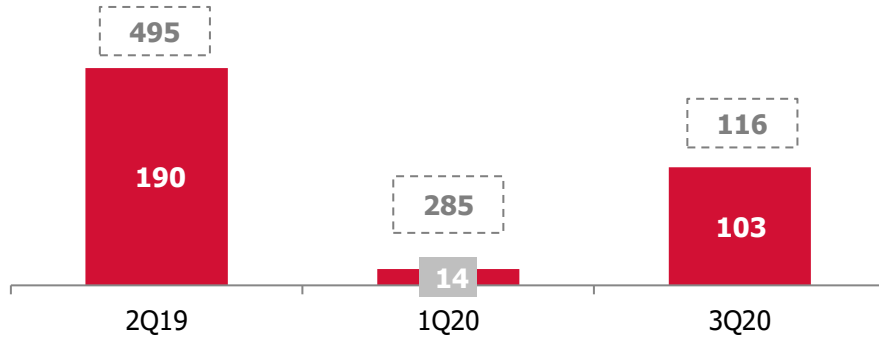
Net Debt | R\$ MM



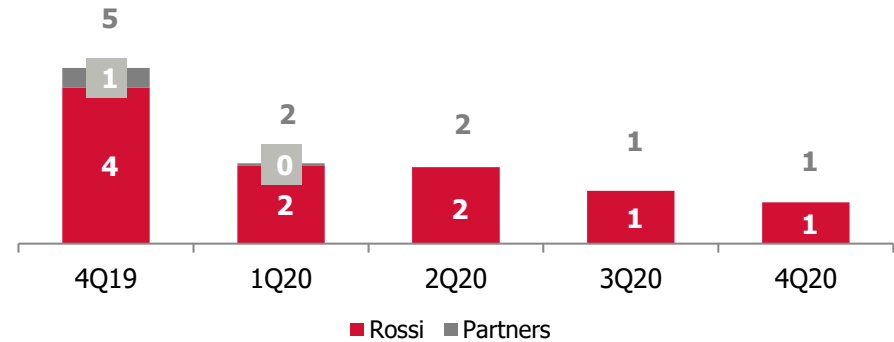
Cash Flow Drivers

Deliveries | PSV Rossi and Units

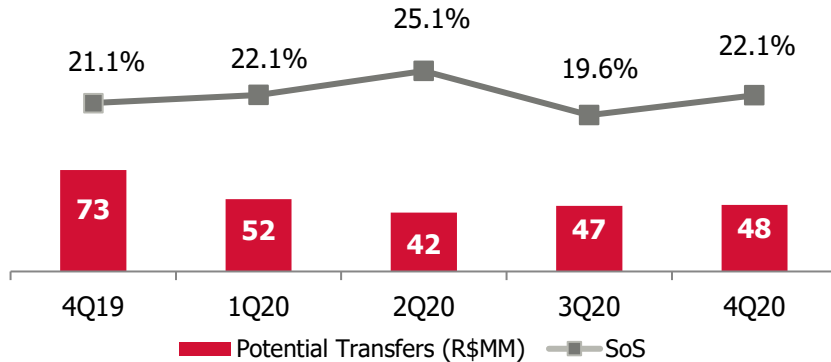
■ Units ■ PSV (R\$ MM) %Rossi



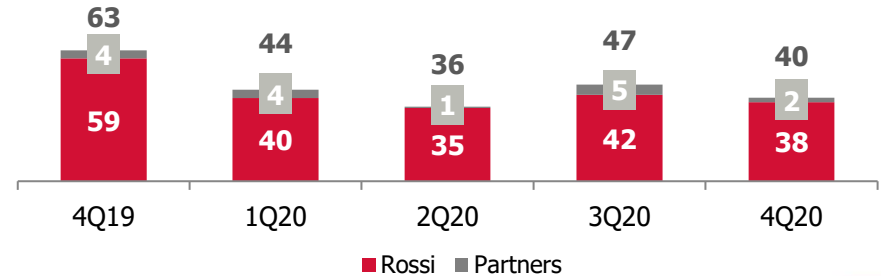
Costs to be Incurred | R\$ MM



Transfer Speed | SoS

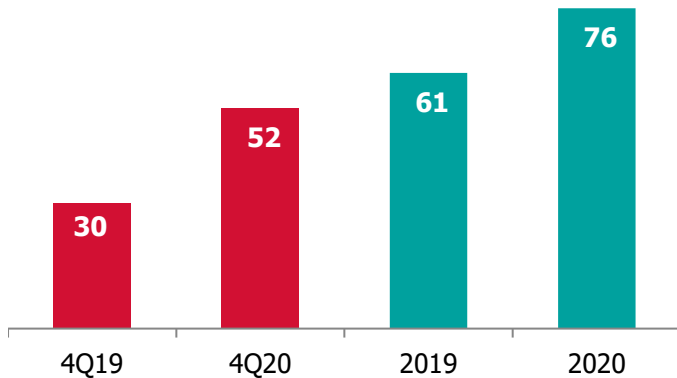


Cash Inflow | R\$ MM

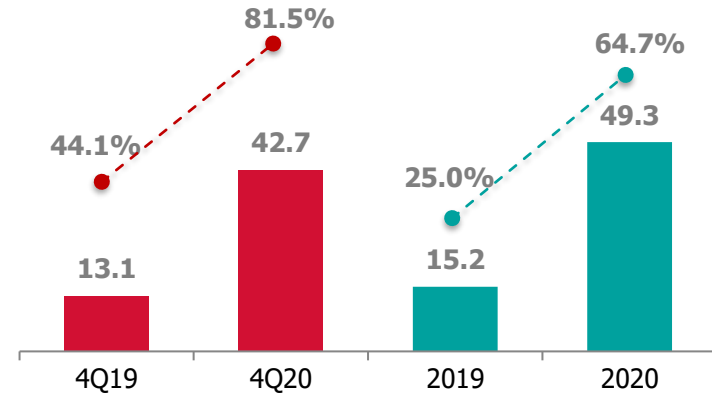


Financial Highlights

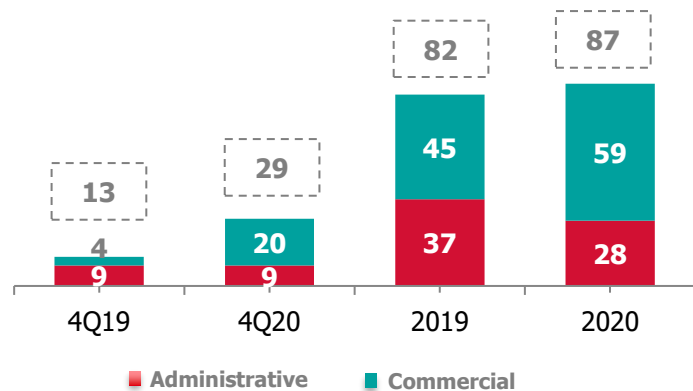
Net Revenue | R\$ MM



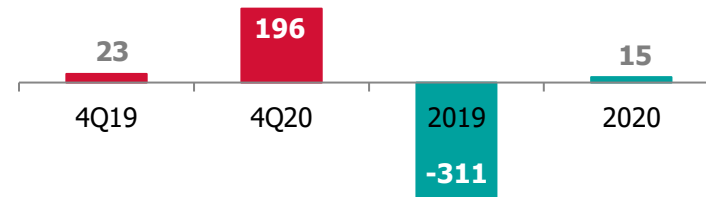
Adjusted Gross Income¹ | R\$ MM



G&A (IFRS) | R\$ MM



Net Income (Loss) | R\$ MM



¹ Gross Margin excluding interest allocated to cost

IR Team

Phone: (55 11) 4058-2502

E-mail: ri@rossiresidencial.com.br

www.rossiresidencial.com.br/ri

Fernando Miziara
CFO and IRO

IR team
Vitor Alvarez

ROSSI